

Process Words for Creating Instant Rapport



VISUAL

appear	envision	outlook	show
behold	expose	paint	sight
bright	flash	peek	spectacle
clarify	focus	perspective	spot
clear	foggy	picture	view
cloud	glance	preview	vision
delineate	glimpse	reflect	visualize
depict	graphic	reveal	watch
discern	illustrate	screen	witness
distinguish	look	see	_____
dress up	mirror	shortsighted	_____

AUDITORY

accent	loud	sing	_____
address	muffle	snap	_____
alarm	melody	sound	_____
amplify	music	speak	_____
ask	noise	state	
chord	note	static	
click	pitch	tell	
compose	preach	tempo	
discourse	rattle	timbre	
growl	ring	tone	
harmonize	say	tune	
hear	scream	voice	
key	screech	words	
lecture	shout		
listen			

Continued...

KINESTHETIC

bind	grasp	rub	stir
caress	grip	scent	strike
carry	grope	sharp	stroke
concrete	hammer	sharpen	tangible
contact	handle	shock	tap
crash	hit	smash	taste
crawl	hold	smell	throw
embrace	impact	smooth	tickle
finger	irritate	solid	touch
flat	move	sore	_____
grab	odor	squeeze	_____

TIP: Keep this list near your phone for reference when practicing.